



INCOTERMS QUICK REFERENCE CHART

RULES FOR ANY MODE OR MODES OF TRANSPORT INCLUDING MULTIMODAL TRANSPORT								RULES FOR SEA AND INLAND WATERWAYS TRANSPORT			
INCOTERMS 2010 OBLIGATIONS	EXW	FCA	CPT	CIP	DAT	DAP	DDP	FAS	FOB	CFR	CIF
	EX WORKS	FREE CARRIER	CARRIAGE PAID TO	CARRIAGE & INSURANCE PAID TO	DELIVERED AT TERMINAL	DELIVERED AT PLACE	DELIVERED DUTY PAID	FREE ALONGSIDE SHIP	FREE ON BOARD	COST AND FREIGHT	COST INSURANCE & FREIGHT
INVOICE	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
NOTICE TO BUYER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
CHECKING/PACKING/MARKING	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
LOADING ONTO COLLECTING VEHICLE	BUYER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
EXPORT CLEARANCE	BUYER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
CONTRACT OF CARRIAGE	BUYER	BUYER	SELLER	SELLER	SELLER	SELLER	SELLER	BUYER	BUYER	SELLER	SELLER
CONTRACT OF INSURANCE	BUYER	BUYER	BUYER	SELLER	SELLER	SELLER	SELLER	BUYER	BUYER	BUYER	SELLER
LOADING CHARGES (WHARF/AIRPORT)	BUYER	BUYER	SELLER	SELLER	SELLER	SELLER	SELLER	BUYER	BUYER	SELLER	SELLER
UNLOADING CHARGES (WHARF/AIRPORT)	BUYER	BUYER	BUYER	BUYER	SELLER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER
RISK TRANSFER	NAMED WORKS	NAMED PLACED	NAMED DEST PLACE	NAMED DEST PLACE	NAMED DEST PLACE	NAMED DEST PLACE	NAMED DEST PLACE	ALONGSIDE SHIP DEPARTURE	LOADED ON BOARD	NAMED DEST PORT	NAMED DEST PORT
IMPORT CLEARANCE	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	SELLER	BUYER	BUYER	BUYER	BUYER
IMPORT DUTIES & TAXES	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	SELLER	BUYER	BUYER	BUYER	BUYER
INLAND DELIVERY (BUYER'S COUNTRY)	BUYER	BUYER	BUYER	BUYER	SELLER	SELLER	SELLER	BUYER	BUYER	BUYER	BUYER

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